# Alibaba.com Assessed Supplier



#### Presented to

### Guangzhou Sino Decoration Material Co., Ltd.

### 广州市欣浪装饰材料有限公司

Gold Supplier & Assessed Company	
Relationship:	☐ Kindred between Owners ☐ Cooperation Partner
	M131-132, 1 Floor, M Building, Guangdong Tianjian Household
Company Address	Decoration Plaza Plaza, No. 283, Shatai Road, Baiyun District,
	Guangzhou City, Guangdong Province, China
City / Country:	Guangzhou, China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	julongads
Gold Supplier Company Name:	Guangzhou Sino Decoration Material Co., Ltd.
Contact Person:	Mr. Lang Fan
Phone Number:	0086-20-87646499, 0086-13711559693
Fax Number:	0086-20-87646497
Email:	sales@gzsinogroup.com
Website Address (URL):	http://sino86.en.alibaba.com

Service Provided by Bureau Veritas Certification Report No.: 9636071\_T







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Papart No : 0636071

Report Number:	9636071_T		
Date of Assessment:	02/Apr./2015	Report Date:	02/Apr./2015
Assessed By:	David He	Validity Period:	03/Apr./2015 02/Apr./2016
Reviewed By:	Wallis Chen	Online Verification:	www.bv-certification.com.cn

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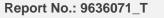
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# **Section 1: Company Overview**

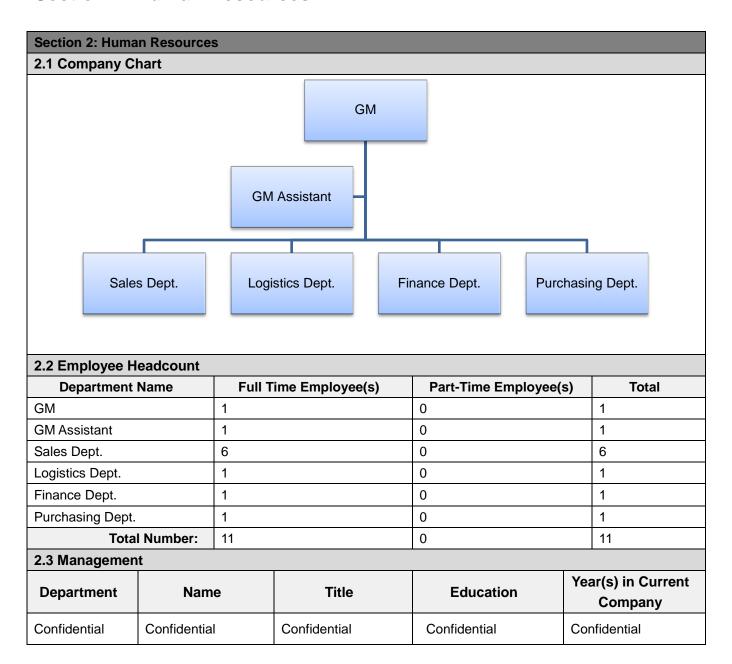
Company Overview					
1.1 Legal Validity					
Does the company have a valid business license?	⊠ Yes □ No	Business License Number:	440111000308241		
Year Established:	25/Jul./2011	Validity Period:	25/Jul./2011 31/Dec./2049		
Registered Address:	Self-Compiled M131-M132, 1/F, Building M, Area 5 and 6, Guangdong Tianjian Household Decoration Plaza, No. 283,Tongsha Road, Tonghe Street, Baiyun District, Guangzhou City, Guangdong Province, China				
Company Address	M131-132, 1 Floor, M Buil Decoration Plaza Plaza, N Guangzhou City, Guangdo	No. 283, Shatai Road,	-		
Annual review conducted by the Industrial & Commercial Bureau?	⊠ Yes □ No	Reviewed By:	Guangzhou Industrial & Commercial Bureau Baiyun Branch		
Registered Capital:	RMB 2,100,000				
Corporate Representative:	Mr. Lang Fan				
Industry:	Plastic Film				
Type of Ownership:	<ul><li>☑ Private Owner</li><li>☐ Stated Owned</li></ul>	<ul><li>☐ Public Company</li><li>☐ Sole Proprietorshi</li></ul>	☐ Joint Venture		
Products/Service:	Carbon Fiber Vinyl (2D 3D 4D 5D Carbon Fiber Vinyl), Car Wrap Vinyl (Matt & Glossy Vinyl, Chrome Vinyl, Glitter Vinyl, Metallic Vinyl, Brushed Vinyl, Chameleon Vinyl, Bomb Sticker, Car Light Film, Car Window Tint Film, Car Vinyl Sticker), Advertising Decoration Vinyl (Self Adhesive Vinyl, Solvent Printing Vinyl, Computer Cutting Vinyl, Glass Window Film, PVC Wooden Film, Reflective Sheeting)				
1.2 Company Building Information					
Certification Type:  ☐ Land Certification ☐ Real Estate C  Total Building Size:	ertification 🛭 Lease A	greement	tory Officer Claimed		

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#### **Section 2: Human Resources**



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## **Section 3: Current Export Situation**

Current Export Situation						
There is/are 6	foreign tı	rading employe	e(s) in the	company.		
Working Experience	Headcount	Accepted Language		Listening & Speaking	Readin Writin	
Over 30 Years	0	English		Yes	Yes	
21-30 Years	0	N/A		N/A	N/A	
11-20 Years	0	N/A		N/A	N/A	
6-10 Years	0	N/A		N/A	N/A	
2-5 Years	6	N/A		N/A	N/A	
Less than 2 years	0	N/A		N/A	N/A	
Does the company have a	a valid export lice	ense?	⊠ Yes □ No			
Export License Registrat	ion No.:		01558307			
Total Revenue (Previous	Year):		Confidential			
Total Export Revenue (Pro	evious Year):		Confidential			
Estimated Export Revenu	e (Current Year):		Confidential			
Trade Agents Employed C	Overseas:		☐ Yes	⊠ No		
Nearest Port:			Guangzhou, Shenzhen			
Accepted Payment Terms	<b>i</b>			⊠ CIF	⊠EXW	⊠CFR
			⊠ L/C		⊠ c	Credit Card
Accepted Payment Type	:		☐ Cash	n 🛛 West U	Jnion 🖂 N	1oneyGram
			□ Payp	oal 🛛 Money	ybooker	
Average lead time from I	1 To 3 D	avs				
production delivery (produ	ucts exiting the fa	actory):	1 .000			

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### **Section 4: Export Business Capacity**

4.1 Market Distribu	4.1 Market Distribution (Previous 12 Months)								
Market		Main Product(s)	Reve	nue(USD)	Total Revenue (%)				
North America	Carbon Fibe	er Vinyl, Car Wrap Vinyl,	Confid	ential	25				
	Advertising	Decoration Vinyl							
South America	Carbon Fibe	er Vinyl, Car Wrap Vinyl,	Confid	ential	10				
	Advertising	Decoration Vinyl							
Eastern Europe	Carbon Fibe	er Vinyl, Car Wrap Vinyl,	Confid	ential	5				
	Advertising	Decoration Vinyl							
Southeast Asia	Carbon Fibe	er Vinyl, Car Wrap Vinyl,	Confid	ential	3				
	Advertising	Decoration Vinyl							
Africa	Carbon Fibe	er Vinyl, Car Wrap Vinyl,	Confid	ential	2				
	Advertising	Decoration Vinyl							
Oceania	Carbon Fibe	er Vinyl, Car Wrap Vinyl,	Confid	ential	1				
	Advertising	Decoration Vinyl							
Mid East	Carbon Fibe	er Vinyl, Car Wrap Vinyl,	Confid	ential	5				
	Advertising	Decoration Vinyl	ration Vinyl						
Eastern Asia	Carbon Fibe	er Vinyl, Car Wrap Vinyl,	Confid	ential	2				
	Advertising	Decoration Vinyl							
Western Europe	Carbon Fibe	er Vinyl, Car Wrap Vinyl,	Confid	ential	25				
	Advertising	Decoration Vinyl							
Central America	Carbon Fibe	er Vinyl, Car Wrap Vinyl,	Confid	ential	1				
	Advertising	Decoration Vinyl							
Northern Europe	Carbon Fibe	er Vinyl, Car Wrap Vinyl,	Confid	ential	3				
	Advertising	Decoration Vinyl							
Southern Europe	Carbon Fibe	er Vinyl, Car Wrap Vinyl,	Confid	ential	2				
	Advertising	ertising Decoration Vinyl							
South Asia	Carbon Fiber Vinyl, Car Wrap Vinyl, Confide		ential	3					
	Advertising	Decoration Vinyl							
Domestic Market	nestic Market Carbon Fiber Vinyl, Car Wrap Vinyl,		Confid	ential	13				
Advertising Decoration Vinyl									
4.2 Main Clients									
Client Nar	ne	Main Product(s)		Tot	al Revenue (%)				
Confidential		Confidential		Confidential					

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# **Section 5: Quality Assurance**

Quality Mana	Quality Management System and Product Certification							
5.1 Quality M	lanagem	ent System Certifica	ation					
Certificati	on	Certified By	Cert	ificate Number	Business Scope	Expiry Date		
N/A		N/A	N/A		N/A	N/A		
5.2 Product 0	Certificat	tion						
Certificati	on	Certified By	Certi	ficate Number	ficate Number Product Name & I			
					Model No.			
N/A		N/A	N/A		N/A	N/A		
5.3 Supplier	Manageı	ment						
Item		Content		C	Observations /Comm	ents		
		e company have a						
5.3.1	supplier	r assessment ure?		☐ No				
		e company have an		⊠ Yes				
5.3.2	updated list of approved suppliers?			□ No				
	Does the company establish			Yes, with written standard procedures				
5.3.3 and implement a standard		Yes, with written procedure but lack of consistent standard						
0.0.0	procedu	ure for purchasing		□ No				
	contract	t review and approva	?					
					ent reports are availab	le for the previous 3		
				years		la facilità la ci 4.0		
5.3.4	Does th	e company keep its		Yes, assessment reports are available for the last 1-3				
5.5.4	supplier	r assessment report?		years	ant raports are availab	le for the provious 12		
				Yes, assessment reports are available for the previous 12 months				
				□ No				
					asing document includ	des all the information		
		company's purchasir		required	3			
5.3.5		ents sufficient to ensu		l '	the purchasing docum	ent includes		
	product safety control and their		incomplete information					
	custome	customers' requirements?		□ No				
	Is there	a procedure to cond	uct	Yes, with clear standard and written inspection records				
5.3.6	random	product inspections		☐ Yes, with inspe	ection records but no p	procedures		
5.5.0	after fin	al packaging?		Yes, with procedures but no inspection records				
				☐ No, inspections are not necessary				
5.4 After Sale	es Servic	ce						

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Item	Content	Observations /Comments
5.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<ul> <li>✓ Yes, with a standard feedback form and records</li> <li>✓ Yes, with a standard feedback form but no records</li> <li>✓ Yes, with records but no standard feedback form</li> <li>✓ No</li> </ul>
5.4.2	Are there any clear procedures for handling customer complaints?	<ul> <li>✓ Yes, with clear procedures and written records</li> <li>✓ Yes, with clear procedures but no written records</li> <li>✓ Yes, with written records but no clear procedures</li> <li>✓ No</li> </ul>
5.4.3	Is there a closed-loop corrective action system in place?	☐ Yes ☑ No
5.4.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	<ul> <li>✓ Yes, with procedures to trace raw materials</li> <li>✓ Yes, main raw material can be traced</li> <li>✓ No, only the production date can be traced</li> <li>✓ No</li> </ul>
5.4.5	Is there a product alert and recall procedure?	☐ Yes ☐ No

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## Section 6: R & D Capacity

R&D Capacity							
6.1 Current Situation							
There is/are0	R&D Engineer(s)	in the co	mpany.				
Education Level	Headcount			Work Experience	Headcount		
Doctorate	0		•	Over 30 Years	0		
Post-Graduate	0			21-30 Years	0		
Graduate	0			11-20 Years	0		
Junior College	0			6-10 Years	0		
Technical School	0			2-5 Years	0		
High School	0		•	Less than 2 years	0		
List of successful projection products):	ect(s) (Example: Patente	ed	N/A				
Does the company have	ve its own brand?		☐ Yes ☐ No				
If yes, please specify:			N/A				
Does the company pro	ovide ODM service for ot	thers?	☐ Yes ⊠ No				
	ign input/output, review, available for the assess		☐ Ye				
Based on inspection, a with adequate speciali	are R & D employees eq zed equipment?	uipped	☐ Yes ☐ No				
If yes, please list all ke	y equipment used:		N/A				
Do R& D employees use any specific software for designing new products?		for	☐ Yes ⊠ No				
If yes, please list the main software used:		N/A					
Please list all certifications and/or qualifications of the R & D department:			N/A				
R & D department:  Have the company established standard design procedures for new products?				es, with clear written instres, without written instruc			

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Have the designed products been intervalidated?		_	ritten records tten records d products have been tested	
Have the designed products been teath	sted by a	☐ Yes, only part of ☐ No N/A	designed products have been tested	
Are the designed products confirmed customers?	by the		d products have been confirmed igned products have been confirmed requirements	
Do the company has qualification requdesigners?	uirements for	<ul> <li>☐ Yes, with written job description</li> <li>☐ Yes, without written job description</li> <li>☐ No, but at least two years design experience is needed</li> <li>☐ No</li> <li>N/A</li> </ul>		
Are the designers' qualifications recog company?	inized by the	<ul><li>☐ Yes, with written records</li><li>☐ Yes, without written records</li><li>☐ No</li><li>N/A</li></ul>		
6.2 R&D Real Case Description				
Customer's Name		N/A		
Customer's Location		N/A		
Customer's Industry:		N/A		
Order's Requirement Description:		N/A		
6.3 Design Process				
N/A		N/A	N/A	
N/A		N/A	N/A	

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N/A	N/A	N/A								
6.4 Design Devices	3.4 Design Devices									
N/A	N/A	N/A								
N/A	N/A	N/A								

### **Section 7: Company Development / Expansion Plans**

Company D	Company Development / Expansion Plans							
Item	Company Development Action	Timeframe						
1	The organization will work hard to expand the overseas	1 year						
	market							

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#### Section 8: Certification & Photos

#### Certification

Certification & Photos -- Business License (Original)



Certification & Photos -- Tax Registration Certificate



Certification & Photos -- Import and Export Enterprise Registration

# Certification & Photos -- Organization Code Certificate



Certification & Photos -- Permit for Opening Bank Account



Certification & Photos -- Company Changed Record

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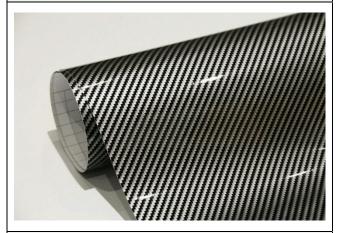
### **Section 9: Company and Product Samples**

#### Company and Product Samples

#### **Company Gate**



#### **Product Sample**



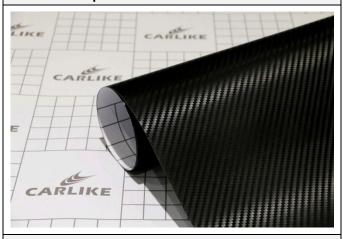
**Product Sample** 



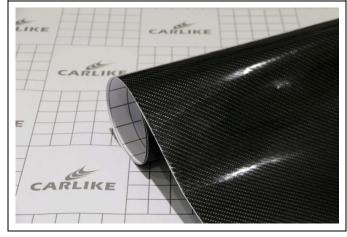
#### Office



**Product Sample** 



**Product Sample** 



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Product Sample



**Product Sample** 



**Product Sample** 



**Product Sample** 

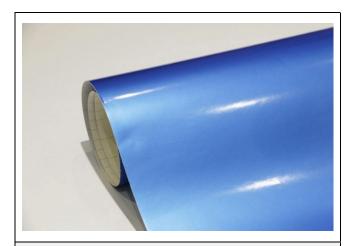


**Product Sample** 

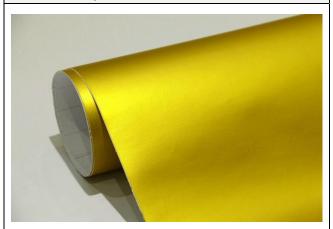


**Product Sample** 

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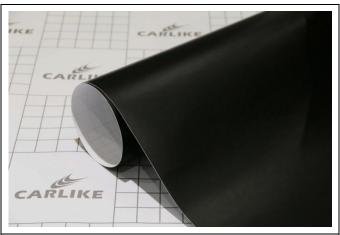


**Product Sample** 



**Product Sample** 





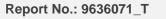
**Product Sample** 



**Product Sample** 



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### **Section 10: Competitive Advantages**

10.1 Product Group Capacity							
10.1.1 Products Sold (Within 12 Months)							
Products Name	Quantity		Revenue (USD)				
Carbon Fiber Vinyl	100,000 Rolls		Confidential				
Car Wrap Vinyl	60,000 Rolls		Confidential				
Advertising Decoration Vinyl	50,000 Rolls		Confidential				
10.1.2 Suppliers Cooperated Wi	th (Within 12 Months)						
No. of cooperation suppliers (total	)	10					
No. of suppliers (which cooperated	d over 2 times)	10					
No. of provinces which cooperatio	n suppliers belong to	1 (Guangdong)					
Would the company like to provide	design solution						
service for integration project?		☐ No					
If yes, these projects include		Products Des	sign, Packing Design				
would the company like to provide	a total solution for						
purchasing?		☐ Part,					
		□ No					
If yes, please describe it		Can Provide Advertising Materials					
		Parts					
10.1.3 Real Case Description							
Customer Name		TOPAZ LLC					
Customer Country		Russia					
Customer Region		Eastern Europe					
Products Category		Car Sticker, Advertising Sticker					
Order Value (USD)		423,620					
Order Processing Process		Product Solutions, Sample Making, Sample					
		Confirmation, Purchasing, Production, Delivery					
Customer's Feedback		Good					
10.2 Real Case for Lower MOQ & Short Lead Time							
Products Name	MOQ (Within 12	2 Months)	Shortest Lead Time				
Carbon Fiber Vinyl	1 Roll		1 Day				
Car Wrap Vinyl	1 Roll		1 Day				
Advertising Decoration Vinyl	1 Roll		1 Day				
10.3 Real Case for Large Contract							
Products Name	Order (Within 1	2 Months)	Shortest Lead Time				
Carbon Fiber Vinyl	3,104 Rolls		10 Days				
Car Wrap Vinyl	2,800 Rolls		10 Days				
Advertising Decoration Vinyl	3,750 Rolls		10 Days				
End of Report							